AP-219 Practice Exam: Order Management Administrator Accredited Professional

This order management practice exam gives you a **realistic readiness check**. I've spread 12 questions across core operations, exceptions, and controls; try it *without notes*.

Order Management Foundations

1. What is an order management system designed to do?

- A. Billing only
- B. End-to-end order coordination
- C. Staff scheduling
- D. Revenue forecasting

Answer: B

An order management system coordinates orders across their lifecycle. Option A covers only billing and misses fulfillment control.

2. Which sequence best represents order processing?

- A. Capture → validate → fulfill → invoice
- B. Capture → invoice → cancel → ship
- C. Validate → capture → ship → refund
- D. Fulfill → capture → validate → invoice

Answer: A

This sequence confirms the order before fulfillment begins. Option D reverses control by fulfilling before validation.

3. Which activity is part of order fulfillment?

- A. Account setup
- B. Tax calculation
- C. Picking and shipping
- D. Equipment appraisal

Answer: C

Fulfillment converts a confirmed order into delivery. Option A belongs to account administration.

Order Fulfillment and Inventory

4. An SKU has 20 units on hand and 5 allocated. What is available to promise?

- A. 0
- B. 5
- C. 20
- D. 15

Answer: D

Available-to-promise is 20 − 5 = 15. Option C wrongly counts allocated stock.

5. Partial shipment requires customer approval. If 25 of 40 units are available and approval is pending, what do you do?

- A. Ship 25; backorder 15

- B. Cancel 15 units
- C. Mark all 40 fulfilled
- D. Hold; request approval

Answer: D

Policy requires consent before partial shipment. Option A violates that control and creates an unauthorized backorder.

6. A customer requests cancellation after carrier pickup. What's the best response?

- A. Cancel; stop delivery
- B. Delete order history
- C. Duplicate the order
- D. Preserve shipment; open a return

Answer: D

Carrier pickup makes the order shipped. Option D preserves the audit trail and starts the return process.

Returns, Data, and Exceptions

7. Before returning an item, what should the administrator establish?

- A. Eligibility and an

Salesforce

AP-219 Exam

Salesforce Order Management Administrator Accredited Professional

Thank you for Downloading AP-219 exam PDF Demo

You can also try our AP-219 Full Version Download

https://www.certkillers.net/Exam/AP-219

Version: 7.4

Question: 1

What is the required amount of test codecoverage when deploying an Apex class?

A. 0.55

B. 0.75

C. 0.65

D. 0.85

Answer: B

Explanation:

The required amount of test code coverage when deploying an Apex class is 75%. This means that at least 75% of the Apex code must be covered by unit tests, and all of those tests must complete successfully. Verified Reference:https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_deploying_ant_deploy.htm

Question: 2

An administrator suspects that recent changes to a flow have created a defect. The administrator wants to test the flow with input data that they believe will cause the error. What can the developer do next?

A. Open theFlow and select Attach to Live Session. Provide the Session Id. Select Attach

B. Open the Flow, Select Debug, Provide the input values, Select Run

C. Open the Flow, Select Debug with inputs. Provide the input values, select Run

D. Open the Flow and selectAttach to Live Session and Provide the Order Number

Answer: B

Explanation:

Question: 3

An administrator is attempting to deploy aChange Set from a development org to a test org but the test org is not available in the list of target organizations. What are two reasons that could cause this issue?

A. The components in the Change set could not be found within the test org

B. ChangeSets can only be deployed from a sandbox org to a production org, not another sandbox org.

C. The development org has not been approved to upload Change Sets from within the test org

D. The development org and test org are not associated with the same production org.

Answer: C,D

Explanation:

Two reasons that could cause the issue of not being able to deploy a Change Set from a development org to a test org are:

The development org has not been approved to upload Change Sets from within the test org. To deploy ChangeSets between two sandbox orgs, the administrator needs to establish a deployment connection between them. A deployment connection allows one org to send outbound Change Sets and another org to receive inbound Change Sets. The administrator can create a deployment connection request from the development org and approve it from the test org.

The development org and test org are not associated with the same production org. To deploy Change Sets between two sandbox orgs, they must be linked to the same production org. A production org is an org that contains live data and business processes. A sandbox org is a copy of a production org that is used for development, testing, or training purposes. Sandbox orgs inherit the deployment connections of their source production orgs. Reference: Deploy Using Change Sets, Deploy a Change Set

Question: 4

Which three statements are true about change sets?

A. Sending a change set between two orgs requires a deployment connection

B. Change sets can only be sent between orgs that are affiliatedwith a production org

C. A change request should be created when the admin wants to send customizations from the current org to another org

D. Changes can be deployed to any instance of Salesforce as long as the destination has approved it

E. Change sets can contain only modifications made through the Setup menu

Answer: A,B,E

Explanation:

Three statements that are true about change sets are:

Sending a change set between two orgs requires a deployment connection. A deployment connection is a link between two orgs thatallows one org to send change sets to another org.

Change sets can only be sent between orgs that are affiliated with a production org. A production org is an org that is used for live operations and data, and it can have one or more sandbox orgs that areused for development and testing. Change sets can only be sent from a sandbox org to its associated production org, or from one sandbox org to another sandbox org that shares the same production org.

Change sets can contain only modifications made throughthe Setup menu. A change set is a collection of metadata components that can be deployed from one org to another. Metadata components are customizations that are made through the Setup menu, such as custom objects, fields, workflows, etc.

Verified Reference: https://help.salesforce.com/s/articleView?id=sf.changesets_about.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.changesets_components.htm&type=5

Question: 5

An administrator has created a flow but during testing they encounter an unhandled fault error. Which three can the administrator do to get more details for debugging?

A. Create a fault connector

B. Add a Display Text component which includes {! SFIow.FaultMessage}

C. Add an error node

D. Add a screen node

E. Create an errorconnector

Answer: A,B,E

Explanation:

Three things that the administrator can do to get more details for debugging when encountering an unhandled fault error are:

Create a fault connector. A fault connector is a special type of connector that handles errors thatoccur in a flow element, such as an assignment, a loop, or an action. A fault connector can route the flow to another element or end the flow with an error message.

Add a Display Text component which includes {! SFIow.FaultMessage}. A Display Text component is a screen component that displays text on a screen element in a flow. The {! SFIow.FaultMessage} is a system variable that contains information about the error that occurred in the flow, such as the element name, error type, and error message.

Create an error connector. An error connector is a special type of connector that handles errors that occur in a screen element, such as invalid user input or required fields beingleft blank. An error connector can route the flow to another screen element or endthe flow with an error message.

Verified Reference:
https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_connector_fault.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_screen_component_display_text.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_connector_error.htm&type=5

Thank You for trying AP-219 PDF Demo

To try our AP-219 Full Version Download visit link below

https://www.certkillers.net/Exam/AP-219

Start Your AP-219 Preparation

[Limited Time Offer] Use Coupon "CKNET" for Further discount on your purchase. Test your AP-219 preparation with actual exam questions.